



THE FLORIDA BAR
ENTERTAINMENT, ARTS, &
SPORTS LAW SECTION



FULL SAIL UNIVERSITY

The Florida Bar Entertainment, Arts, & Sports Law Section and Full Sail University present

Royalties and Registrations: Making Money with Music (Course No. 2685R)

Full Sail University

175 University Park Drive, Winter Park, FL 32792

Friday, May 12, 2017

1:00 p.m. – 1:15 p.m.

Introduction to Music Copyright Basics

We will begin with an explanation of the difference between musical works and sound recordings to bring lay persons up to speed

1:15 p.m. – 2:05 p.m.

Music Service Agreements 101

Music Service Agreements 101 provides a basic understanding of music service agreements, such as iTunes/Apple Music, Pandora, and Spotify. The presentation will cover: common industry definitions to know about, differences between licensing and distribution, industry standards when it comes to deal terms, advances and delivery fees, minimum guarantees, mechanical royalties, and the differences between reporting and accounting.

Franklin Graves, General Counsel, Naxos Music Group, Nashville, TN

2:05 p.m. – 2:15 p.m.

Break

2:15 p.m. – 3:05 p.m.

In House or Private Practice?

Speakers Franklin Graves, Davey Jay, and Tom Player will discuss the roles of each type of attorney and the ethical considerations that can arise when moving from one type to another.

Franklin Graves, General Counsel, Naxos Music Group, Nashville, TN

Davey Jay, Meehle & Jay, Altamonte Springs, FL

Tom Player, Player Law Firm, LLC, Winter Park

CLE CREDITS

General: 2.5 hours

Ethics: 1.0 hour

CERTIFICATION PROGRAM

(Maximum Credit: 1.0 hour)

Intellectual Property: 1.0 hour

REGISTRATION DEADLINE: FRIDAY, MAY 11, 2017

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REGISTRATION FEE (check one):

- EASL Member: \$50 (#2685R388)
 EASL Non-Member: \$85 (#2685R388)
With payment of registration fee, non-section member automatically joins EASL section

To Register, please fill out the attached form and mail to Angie Froelich, EASL Section, The Florida Bar, 651 E. Jefferson Street, Tallahassee, FL 32399-2300 or fax to (850) 561-9413 (secure fax). For questions, contact EASL Chair-Elect, Davey Jay, at (407) 792-0790 or davey@meehle.com.

Name: _____

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Please check here if you have a disability that may require special attention or services. To ensure availability of appropriate accommodations, attach a general description of your needs. We will contact you for further coordination.

METHOD OF PAYMENT (check one):

- Check enclosed made payable to The Florida Bar
- Credit Card: MASTERCARD VISA DISCOVER AMEX
Exp. Date: ____/____ (MO./YR.)

Signature: _____

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